

TIGER 21 GLOBAL MEMBERSHIP PRICING POLICY & GUIDELINES

Effective for all new and renewing Memberships as of April 1, 2026

At TIGER 21, delivering a consistent, high-quality experience rooted in the values of transparency and shared growth to every Member is a top priority. This Pricing Policy outlines how Membership dues are determined, ensuring an equitable approach for the global community and the ability to reinvest in the programs and experiences that make TIGER 21 so unique.

Guiding Principles

TIGER 21's dues structure is designed to reflect the ongoing commitment to delivering an exceptional Member experience, both locally and globally, while ensuring that pricing remains predictable and consistent across the community.

Annual Dues Adjustments

Beginning April 1, 2026, TIGER 21 will implement an annual adjustment to Membership dues, aligned with the Developed Economies Consumer Price Index (CPI).

- Each year on April 1st, Membership Fees will be increased by no less than the forecasted CPI rate for the upcoming (current) calendar year and applied to the respective billing currency for each market.
- Dues in local currency will not fall below the prior year's amount, except in rare circumstances at the discretion of TIGER 21 where macroeconomic conditions or other factors may necessitate intervention (see *Market Parity Safeguards* below).

New Group Launch and Dues

When launching a new Group in a new country or region, Membership dues are benchmarked against the North America Full Membership Fee.

- New Groups benefit from stable pricing: after launch, dues remain unchanged until the second annual global pricing cycle. Usually, Groups started in a given year will not see a dues increase in the following year, with the first adjustment (if applicable) coming in the cycle after that.

Market Parity Safeguards

Membership dues in each market are maintained within 20% of the North America-equivalent fee, providing stability and preventing significant gaps due to extreme economic events. TIGER 21 will review and adjust dues as needed if this band is breached.

Family Office Groups

Family Office dues are set at ~150% of the standard Membership Fee in each market. These are automatically updated alongside standard dues adjustments in the applicable billed currency.

Initiation Fees

A one-time initiation fee of approximately \$5,000 USD (or the applicable local fee) is assessed for new Members. This fee is typically waived, at TIGER 21's sole discretion, for the founding five Members of a new Group in a new market. While the fee is reviewed periodically, any changes are at the discretion of TIGER 21 Management and may occur independently of annual dues adjustments.

Billing and Payment Terms

In all markets outside of North America, Membership dues are invoiced and payable in local currency. Members are responsible for any additional processing or currency conversion fees their financial institution may impose.

For renewing Members, Membership dues will be billed 45 days prior to the 1st day of their contract renewal month. Dues must be paid prior to their contract renewal date in order to be considered in good standing and eligible to continue membership in TIGER 21.

New Member Invoicing and Membership Term

To ensure clarity and consistency during annual pricing transitions, the following provisions apply to new Members joining TIGER 21:

Determination of Applicable Dues Rate

- The Membership dues rate applicable to a new Member is determined based on the rate in effect at the time payment is received.

- Invoices issued prior to the annual April 1 adjustment reflect the pre-April 1 rate and expire on March 31 of that year.
- Payments received on or before March 31 will be honored at the pre-adjustment rate, regardless of when the Member attends their first Meeting.
- If payment is received on or after April 1, the then-current dues rate will apply.
- Any open (unpaid) new Member invoices as of March 31 will be cancelled and reissued on April 1 at the applicable dues rate for the April 1 billing cycle.

Activation of Membership

- Membership is considered activated upon receipt of the full Initiation Fee, Membership Dues, and signed Membership Agreement.
- For Members joining an existing Group, the formal 12-month Membership term begins in the month the Member attends their first official Group Meeting.
- For Members joining a Group pre-launch, the Membership term begins in the month the Group officially launches.

Renewal Alignment

- Renewal pricing is determined by the dues rate in effect at the start of the Member's renewal term.
- No retroactive repricing or adjustments will be made once payment has been received.
- Members who join shortly before an April 1 adjustment may experience a larger step-up at renewal if dues increase again in the following year, reflecting alignment with the prevailing rate at the time of renewal.

Distinction from Renewing Members

- The above provisions apply only to new Members.
- For renewing Members, dues are determined solely by the rate in effect on the start date of their renewal term, as outlined in the Annual Dues Adjustments section of this policy.

Flexibility and Oversight

TIGER 21 reviews the pricing policy annually, with oversight by the TIGER 21 Chair Advisory Council and TIGER 21 Board of Directors. Adjustments beyond the standard CPI rate due to exceptional circumstances will be communicated transparently and are carefully considered to best serve the interests of the Membership.

Communication and Commitment to Value

Changes to Membership dues or related policies are communicated by year-end prior to their implementation. TIGER 21 remains dedicated to reinvesting in the Member experience and delivering value to all Members, reflecting Member feedback and the community's evolving needs.

For any questions, or to discuss how these policies apply to your Membership, please contact your Group Chair or Member Experience Advisor.

Thank you for being an integral part of TIGER 21.